CONFIDENTIAL, DRAFT

Lexus All Weather Floor Mat Installation on 2007 ES 350 Vehicles

Dear Lexus Customer:

Lexus is dedicated to the "Passionate Pursuit of Perfection."

As part of our constant efforts to provide you with the best in customer satisfaction and vehicle quality, Lexus would like to inform you of a product usage caution regarding the installation of more than one floor mat in the driver's seating position of your ES 350 vehicle.

To help protect the interior of your ES 350, your vehicle is factory equipped with the genuine Lexus Carpeted Floor Mats. *As an option*, you may have also purchased the genuine Lexus All Weather Floor Mats (floor mats constructed from heavy duty rubber).

What is the concern?

In recent months, the National Highway Traffic Safety Administration (NHTSA) has received consumer concerns regarding the Lexus All Weather Floor Mat (floor mat constructed from heavy duty rubber) sliding forward and interfering with the movement of the accelerator pedal. It was determined in these cases, the Lexus All Weather Floor Mat was installed on top of the Carpeted Floor Mat, and therefore the All Weather Floor Mat was not properly secured to the floor by the two plastic retention hooks protruding from the vehicle floor. The ES 350 driver's seating position is designed to accommodate only one floor mat.

As our customer, your safety and satisfaction are very important to us and we apologize for any inconvenience this may have caused you.

What should you do?

In order to correct this condition, Lexus is working together with the National Highway Traffic Safety Administration (NHTSA) to provide the following information to consumers:

- Never use more than one floor mat at a time in the driver's seating position.
- Please confirm the floor mat is properly placed on the vehicle carpet. If the floor mat slips and interferes with the movement of the pedals during driving, it may cause an accident.
- Confirm the driver's floor mat is secured using the hooks provided on the floor. (*Please refer to the attachment enclosed with this letter or your Owner's Manual for a diagram*)
- A Caution Label is enclosed with this owner letter for installation on the back of your All Weather Floor Mat. If you do not own Lexus All Weather Floor Mats (or any other rubberized floor mats), please insert the Caution Label in your Owner's Manual for possible future use.

We sincerely apologize for this inconvenience, and if you prefer, your local Lexus dealer will be more than happy to assist you in verifying the installation condition of your driver's seating position floor mat. If you choose to have the Lexus dealer inspect your vehicle, please present this notice and the enclosed Caution Label to the dealer at the time of your appointment.

What if you have other questions?

Please contact any Lexus dealer or call the Lexus Customer Assistance Center at 1-800-255-3987 Monday through Friday, 5:00 am to 9:30 pm, Saturday and Sunday 7:00 am through 3:00 pm Pacific Standard Time.

We have sent this notice in the interest of your continued satisfaction with our products, and we sincerely regret any inconvenience this condition may have caused you.

Thank you for driving a Lexus.

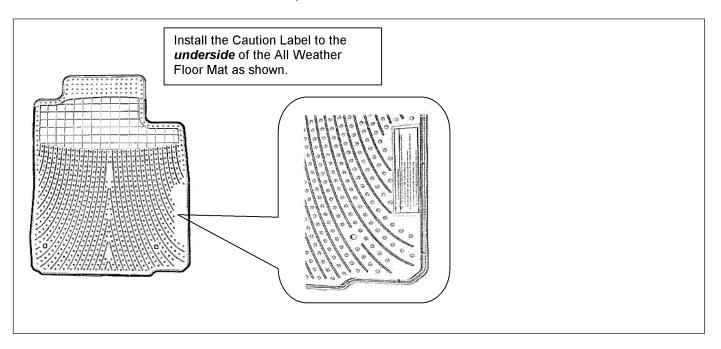
Sincerely,

Lexus Division.

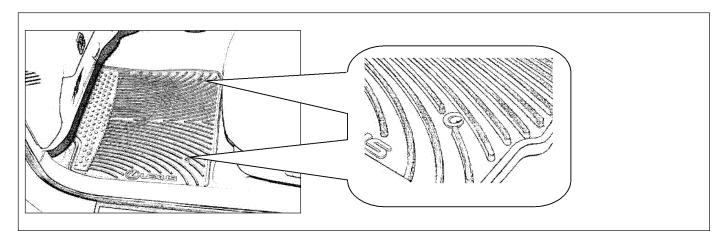
TOYOTA MOTOR SALES, U.S.A., INC.

Caution Label Installation Instructions

- 1. Remove the Driver's side Lexus All Weather Floor Mat from the vehicle.
- 2. Wipe the area where the Caution label will be affixed with a clean, dry cloth to remove any dust or dirt.
- 3. Affix the Caution Label at the indicated location while smoothing out any air bubbles in the new label.
 - Caution label installation location, see illustration below.



- 4. If the Carpet Floor Mat has been installed, please remove it. (The ES 350 driver's side seating position is designed to accommodate only one floor mat at a time.)
- 5. Position the All Weather Floor Mat on the floor and secure the floor mat to the two hooks as shown.



If you prefer, your local Lexus dealer will be more than happy to assist you in installing the label.

If you choose to have the Lexus dealer affix the Caution label, please present this notice, the enclosed Caution Label, and the All Weather Floor Mat to the dealer at the time of your appointment.